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BOUTIQUE IS BETTER

27-Oct-2011

Hi Folks,

Firstly apologies for the late delivery if this week's newsletter.

I can't blame a breakdown in behind the scenes machinations, rather I've just been a bit slow. You could say – like the market.

Of course a slow pace is not my preferred style of market, (or gastronomy for that matter), which reminds me of the diner who while perusing the menu at a French restaurant was asked by the waiter if he would care to try their signature dish consisting mostly of snails. To which the diner replied NO, I prefer fast food actually.

And I prefer a fast market, but am noticing the slow awakening of the buying public to the many wonderful opportunities and property out there.

For example 2 bidders slowly took [14 Garnet Street, West Essendon](#) from \$950,000 start to a \$1,020,000 close. Despite not quite reaching the reserve of \$1,075,000, since Saturday we have conducted 3 further inspections and there has been a lot of slow chin stroking from these buyers thereafter. I look forward to slowly bridging the gap on price.

[Click here](#) to view our available properties online or [download](#) our current stock list which includes our Open for Inspection and Auction Times. If you are interested in a rental property [Sheryl Upton](#) and her team would be happy to assist.

Cheers
Paul

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