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## BOUTIQUE IS BETTER

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Hi Folks

Whilst enjoying the thrill of the Cup sitting in my lounge chair, I thought how much the Melbourne Cup reminds me of purchasers' competing for a property?

To the victor go the spoils, even if there is only a nose in it. I think we all feel for the owners of Red Cadeux who came a valiant second and would have been a deserved winner.

And I feel the same for those purchasers' pipped at the post in their endeavours to buy their dream home.

Thankfully, there are other properties to choose from, as there are other horse races to win.

But there is only one Melbourne Cup and usually only one "perfect property" that ticks all the boxes for the buyer.

It is easy to justify not doing so, but from where I sit in my grandstand seat on the outside, it usually pays, and is always worthwhile paying that little bit more to get your nose in front and secure that perfect property.

From both sides of the fence, I've learnt this over the years through personal home buying experience. There was no sadness in my paying a bit more to secure the desired property, but I felt plenty of disappointment in justifying not doing so and thereby missing out to someone else on another occasion, knowing in hindsight that I had the chance and missed it!

**[Click here](#)** to view our available properties online or **[download](#)** our current stock list which includes our **Open for Inspection** and **Auction Times**. If you are interested in a rental property **[Sheryl Upton](#)** and her team would be happy to assist.

Cheers  
Paul

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